

## Consolidated Financial Results

### for the First Quarter of the Fiscal Year Ending September 30, 2025

Name of Registrant	SHOEI CO., LTD.
Code No:	7839
Securities Traded	Tokyo Stock Exchange, Prime Market
Headquarters	Tokyo, Japan
(URL <a href="https://www.shoei.com/">https://www.shoei.com/</a> )	
Representative:	Kenichiro Ishida, President and Representative Director
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## I . Financial Summary

### 1) Operating Performance

	Millions of Yen		
	<u>Oct.23-Dec.23</u>	<u>Oct.24-Dec.24</u>	<u>% Changes</u>
Net Sales	8,145	7,838	-3.8
Operating Income	2,835	2,488	-12.2
Ordinary Income	2,727	2,562	-6.0
Profit attributable to owners of parent	1,913	1,804	-5.7
	<hr/>		
	Yen		
<i>Per Share Amounts</i>			
Net Income	35.88	34.34	
Net Income, Diluted	—	—	

#### Notes:

##### 1.Earnings (Losses) of Affiliates in Equity Method:

Millions of Yen	
<u>Oct.23-Dec.23</u>	<u>Oct.24-Dec.24</u>
—	—

##### 2.Average Number of Shares Outstanding During The Period (Consolidated):

Shares	
<u>Oct.23-Dec.23</u>	<u>Oct.24-Dec.24</u>
53,332,870	52,543,572

3.Number of Treasury Stocks as of December 31, 2024: 1,170,342

4.Change of Accounting Method: Not Applicable.

5.Percentages of net sales, operating income, ordinary income and net income show changes from those in the corresponding period of the previous year.

6.Amounts Less than 1million yen are omitted.

7.The net income per share is calculated using the weighted average number of shares (excluding treasury stock) during the period.

## 2) Financial Position

	Millions of Yen	
	<u>Sept. 30, 24</u>	<u>Dec.31,24</u>
Total Assets	35,085	31,291
Net Assets	29,545	27,153
	Percentage	
Shareholders' equity ratio	84.2%	86.7%
	Yen	
Net Assets per Share	562.06	516.78

### Notes:

1.Number of Shares Outstanding on September 30, 2024 and Dec 31, 2024  
(Consolidated):

	Shares	
	<u>Sept. 30, 24</u>	<u>Dec.31,24</u>
	53,713,716	53,713,716

## 3) Scope of Consolidation

Number of Consolidated Subsidiaries	7
Number of Non-Consolidated Subsidiaries in Equity Method	0
Number of Affiliates in Equity Method	0

## 4) Change in Consolidation During the Period

Number of Newly Consolidated Subsidiaries	0
Number of Companies Excluded from Consolidation	0
Number of Subsidiaries and Affiliates Newly Consolidated in Equity Method	0
Number of Companies Excluded from Consolidation in Equity Method	0

## II. Consolidated Forecasts

for The Fiscal Year Ending September 30, 2025

	Millions of Yen
	<u>Oct.24-Sep.25</u>
Net Sales	33,920
Operating Income	8,770
Ordinary Income	8,760
Net Income	6,220
	Yen
Net Income Per Share	118.38

### 【Qualitative Information on Performance on Consolidated Basis】

During the first quarter of the fiscal year under review (from October 1, 2024 to December 31, 2024), consumer spending restraint was evident in the face of uncertainty about the economic and social outlook. The result was the same lack of momentum that was seen previously. The prolonged conflicts in Ukraine, Israel, and other countries are also producing their own psychological pressure. While the situation is therefore unpredictable, small signs of optimism began to be seen, supported by the overall curbing of inflation, and the situation is not expected to deteriorate rapidly. The situation differed among regions. North America was relatively solid, and Europe and Japan mostly maintained their current levels although they lagged behind the United States in terms of the growth rate. On the other hand, consumer spending in China is slowing due to a sense of caution over the new U.S. administration's policies against China, in addition to the collapse of the real estate sector.

Therefore, the Company believes that it will be some time before China's economy achieves a full recovery.

In the market for high-end motorcycle helmets, a slowdown in the Covid-19 motorcycle boom continues under the economic conditions described above, and there were no changes in mainstay models as in the previous fiscal year, with changes in minor models only. It will therefore remain difficult for the time being to expect a sharp increase in demand.

In the first quarter of the fiscal year under review, the total number of units sold in Japan and overseas decreased 7.1% year on year. In Europe, the number of units sold declined 6.7% year on year, partly reflecting the release of two new models (NEOTECH3 and GT-Air3) of two mainstay products in the same period of the previous fiscal year. While the number of units sold in the North American market decreased 9.0% year on year, progress was made as expected because the economy has been relatively firm and distributors do not have excessive inventories. In Asia, the number of units sold increased 20.0% year on year. This reflects a 70.0% year-on-year increase in the number of units sold in China, given that in the same period of the previous fiscal year the lineup of new standard products had yet to be completed and the release of new products remained impossible for nearly two months. The number of units sold in Japan decreased 29.5% year on year because an adjustment of channel inventory is fully in progress as there is a slight excess.

With respect to financial results for the first quarter under review, net sales declined no more than 3.8%, or 307,520 thousand yen year on year, to 7,838,277 thousand yen, despite a 7.1% year-on-year decline in the number of units sold, because unit prices rose due to the effect of weaker yen. Operating income decreased 12.2%, or 347,135 thousand yen year on year, to 2,488,757 thousand yen, reflecting an increase in manufacturing costs in comparison with a decrease in production volume. Ordinary income decreased 165,000 thousand yen, or 6.0%, year on year, to 2,562,343 thousand yen. Profit before income tax totaled 2,562,712 thousand yen, a year-on-year decrease of 164,606 thousand yen, or 6.0%. Profit attributable to owners of parent was 1,804,598 thousand yen, a decrease of 108,893 thousand yen, or 5.7%, year on year.

### 【Sales by Market】

Japan : 1,392,508 thousand yen ( -437,000 thousand yen (-23.9%) year on year)

Europe : 3,311,144 thousand yen ( -149,244 thousand yen (-4.3%) year on year)

North America : 1,099,762 thousand yen ( -92,778 thousand yen (-7.8%) year on year)

Asia : 1,807,984 thousand yen ( +347,019 thousand yen (+23.8%) year on year)

Others : 226,876 thousand yen ( +24,483 thousand yen (+12.1%) year on year)

Exchange rates applied to the period are as below;

For exchanging sales : 154.86 yen/US\$ (149.14 yen/US\$ year on year)

162.67 yen/Euro (158.90 yen/Euro year on year)

For exchanging result of overseas subsidiaries as of September 30, 2024:

159.43 yen/Euro (158.00 yen/Euro year on)

### 【Analysis of financial position】

Total assets as of the end of the first quarter of the fiscal year under review decreased 3,794,014 thousand yen compared to the end of the previous consolidated fiscal year, to 31,291,650 thousand yen. This was mainly

due to a decrease of 3,658,971 thousand yen in current assets, chiefly reflecting a decrease in cash and cash equivalents that resulted from the payment of dividends.

Liabilities decreased 1,401,510 thousand yen compared to the end of the previous fiscal year, to 4,138,360 thousand yen. This was mainly due to a decrease of 1,371,326 thousand yen in current liabilities, chiefly reflecting decreases in advances received and accounts payable - trade.

Net assets decreased 2,392,503 thousand yen compared to the end of the previous fiscal year, to 27,153,289 thousand yen. This mainly reflects a decrease of 1,873,479 thousand yen in retained earnings and a decrease of 518,599 thousand yen in accumulated other comprehensive income, which resulted from a decline in foreign currency translation adjustment.

**【Qualitative Information on Forecast of Fiscal Year on Consolidated Basis】**

Original forecast published on November 15, 2024 is not changed. When revision is required, it will be published timely and proper.

### III. Consolidated Financial Statements

#### Consolidated Statements of Income

(Thousands of yen)

	Three months ended December 31, 2023	Three months ended December 31, 2024
Net sales	8,145,797	7,838,277
Cost of sales	4,062,688	4,070,602
Gross profit	4,083,108	3,767,675
Selling, general and administrative expenses	1,247,215	1,278,917
Operating profit	2,835,892	2,488,757
Non-operating income		
Interest income	14	18
Foreign exchange gains	-	64,519
Subsidy income	566	-
Other	2,693	14,456
Total non-operating income	3,274	78,994
Non-operating expenses		
Interest expenses	8,472	5,156
Foreign exchange losses	96,943	-
Other	6,407	251
Total non-operating expenses	111,822	5,408
Ordinary profit	2,727,344	2,562,343
Extraordinary income		
Gain on sale of non-current assets	-	776
Total extraordinary income	-	776
Extraordinary losses		
Loss on retirement of non-current assets	25	407
Total extraordinary losses	25	407
Profit before income taxes	2,727,318	2,562,712
Income taxes - current	694,985	659,616
Income taxes - deferred	118,840	98,497
Total income taxes	813,825	758,113
Profit	1,913,492	1,804,598
Profit attributable to non-controlling interests	-	-
Profit attributable to owners of parent	1,913,492	1,804,598

# Consolidated Statements of Comprehensive Income

(Thousands of yen)

	Three months ended December 31, 2023	Three months ended December 31, 2024
Profit	1,913,492	1,804,598
Other comprehensive income		
Deferred gains or losses on hedges	-	△1,382
Foreign currency translation adjustment	11,655	△522,995
Remeasurements of defined benefit plans, net of tax	5,712	5,354
Total other comprehensive income	17,368	△519,024
Comprehensive income	1,930,860	1,285,574
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,930,994	1,285,999
Comprehensive income attributable to non-controlling interests	△133	△424

# Consolidated Balance Sheets

(Thousands of yen)

	As of September 30, 2024	As of December 31, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	15,352,423	12,341,599
Notes receivable - trade	117,947	94,534
Accounts receivable - trade	2,842,406	2,688,585
Merchandise and finished goods	3,618,130	3,088,654
Work in process	1,881,152	1,724,664
Raw materials and supplies	1,180,769	1,233,820
Other	1,548,570	1,710,613
Allowance for doubtful accounts	△5,238	△5,280
<b>Total current assets</b>	<b>26,536,162</b>	<b>22,877,191</b>
Non-current assets		
Property, plant and equipment		
Buildings and structures	5,508,335	5,957,253
Accumulated depreciation	△2,611,094	△2,665,710
Buildings and structures, net	2,897,241	3,291,543
Machinery, equipment and vehicles	5,348,898	5,339,194
Accumulated depreciation	△3,782,488	△3,869,509
Machinery, equipment and vehicles, net	1,566,409	1,469,684
Tools, furniture and fixtures	6,083,524	6,152,487
Accumulated depreciation	△5,525,417	△5,612,794
Tools, furniture and fixtures, net	558,107	539,692
Land	1,430,276	1,430,276
Leased assets	83,121	83,121
Accumulated depreciation	△70,653	△74,809
Leased assets, net	12,468	8,312
Construction in progress	438,958	175,968
Right-of-use assets	833,759	770,623
accumulated depreciation	△322,514	△283,790
right-of-use assets, net	511,244	486,833
<b>Total property, plant and equipment</b>	<b>7,414,705</b>	<b>7,402,310</b>
Intangible assets	184,008	172,964
Investments and other assets		
Deferred tax assets	712,605	611,293
Other	238,181	227,890
<b>Total investments and other assets</b>	<b>950,786</b>	<b>839,183</b>
<b>Total non-current assets</b>	<b>8,549,501</b>	<b>8,414,458</b>
<b>Total assets</b>	<b>35,085,664</b>	<b>31,291,650</b>



(Thousands of yen)

As of September 30, 2024 As of December 31, 2024

Liabilities		
Current liabilities		
Accounts payable - trade	1,167,558	784,159
Lease liabilities	86,660	52,014
Accounts payable - other	535,887	507,139
Income taxes payable	860,971	659,377
Provision for bonuses	341,100	139,500
Other	1,615,572	1,094,232
Total current liabilities	4,607,751	3,236,424
Non-current liabilities		
Lease liabilities	426,263	433,078
Retirement benefit liability	392,043	354,935
Asset retirement obligations	66,468	66,577
Other	47,345	47,345
Total non-current liabilities	932,119	901,935
Total liabilities	5,539,870	4,138,360
Net assets		
Shareholders' equity		
Share capital	1,421,929	1,421,929
Capital surplus	418,773	418,773
Retained earnings	29,070,594	27,197,114
Treasury shares	△2,301,636	△2,301,636
Total shareholders' equity	28,609,660	26,736,180
Accumulated other comprehensive income		
Deferred gains or losses on hedges	1,382	-
Foreign currency translation adjustment	971,000	448,429
Remeasurements of defined benefit plans	△49,213	△43,859
Total accumulated other comprehensive income	923,169	404,570
Non-controlling interests	12,963	12,538
Total net assets	29,545,793	27,153,289
Total liabilities and net assets	35,085,664	31,291,650